

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
 FOR: Ford Captive & Competitive Parts & Service
 TIME & (January 1, 2014 through May 31, 2014)
 DATE: 3:00 p.m., December 20, 2013

McCombs HFC Ltd, (Red
 McCombs Ford)
 8333 IH 10 West
 San Antonio, TX 78230

Grande Truck Center
 4562 IH 10 East
 San Antonio, TX 78210

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
ITEM 1	PARTS - IT IS ESTIMATED THAT SAWS WILL SPEND 100000 Annually. Original POP of 15 months = \$124,999.00 Captive Ford Parts, dealer cost plus		124,999.99 9%	124,999.99 25%	
	TOTAL	TOTAL	136,249.99	156,249.99	
	Competitive (Incentive) Ford Parts, dealer cost plus		9%	25%	
	Re-stocking orders are placed every: Day of the week		1 day Mon-Fri	Every Day	
ITEM 2	LABOR - ESTIMATED LABOR 450 HRS. ANNUALLY Original POP of 15 months = 562.5 Hrs Labor rate for service	Price/ Hour	60.00	90.00	
	TOTAL LABOR	TOTAL	33,750.00	50,625.00	
	Up-charge for outside labor, cost plus		10%	20%	
ITEM 3	SHOP SUPPLIES Calculation method for determining shop supply charges		3% of total sale	5% but not to exceed \$15.00	
ITEM 4	BULK MATERIALS Cost plus percentage for bulk materials used to repair vehicles		15%		
	Business Hours		8:00 am - 6:00 pm Mon - Fri	7:30 am - 12:00 am Mon - Fri	
	Weekend Hours		8:00 am - 2:00 pm Sat.	8:00 am - 5:00 pm Sat.	
ITEM 5	INDIVIDUAL ITEMS				
1.	ICP, Part #3C3Z9F838EA	Dealer Cost SAWS Price	100.29 109.32	100.29 125.36	
2.	Flasher, Part #5C3Z13350AA	Dealer Cost SAWS Price	15.97 17.40	15.97 19.96	

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3.	ITEM DELETED BAD PART NUMBER	Dealer Cost SAWS Price				
4.	Rotor, Assembly, Part #5U2Z1V125M	Dealer Cost SAWS Price	79.98 87.17	76.12 95.15		
5.	Shift Indicator, Part #6L5Z7A110AA	Dealer Cost SAWS Price	15.78 17.20	15.78 19.73		
6.	Rotor Assembly, Part #7U2Z1V125CA	Dealer Cost SAWS Price	79.98 87.17	79.98 99.98		
7.	Rotor Assembly, Part #7U2Z2V026BA	Dealer Cost SAWS Price	69.98 76.27	69.98 87.48		
8.	Rotor Assembly, Part #9C3Z2C026A	Dealer Cost SAWS Price	76.12 82.97	76.12 95.15		
9.	Seal, Part #AC3Z1S175A	Dealer Cost SAWS Price	17.01 18.54	17.01 18.88		
10.	Kit Brake Lining, Part #AC3Z2200B	Dealer Cost SAWS Price	49.98 54.47	49.98 62.48		
11.	Hub Assy, Part #CC3Z1102A	Dealer Cost SAWS Price	114.98 125.32	114.98 142.73		
12.	Seal, Part #CC3Z1S175A	Dealer Cost SAWS Price	11.39 12.41	11.39 12.64		
13.	Fuel Module Relay, Part #FOAZ14N089A	Dealer Cost SAWS Price	9.62 10.49	9.62 12.03		
14.	Flasher, Part #SF633	Dealer Cost SAWS Price	15.97 17.40	15.97 19.96		

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY					
15.	Spark Plug, Part #SP479	Dealer Cost	2.63	2.63		
		SAWS Price	2.86	2.92		
	TOTAL	TOTAL	718.99	814.45		
			*			
	GRAND TOTAL	TOTAL	170,718.98	207,689.44		
	EXTENSION 1		136,718.99			
	EXTENSION 2		136,718.99			
	EXTENSION 3		136,718.99			
	Terms		Net 30 days	Net 30 days		
	Delivery Days					
	*LOW BIDDER					

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Grande Ford Truck
Jordan Ford, Ltd.
Mac Haik's Southway Ford
Northside Ford
Red McCombs Ford

SAWS Website